



# PROTECT YOUR PRACTICE FROM \$100,000 TRAPS IN YOUR DENTAL OFFICE LEASE

**Whether you are starting or buying a practice, renewing your lease, selling, transitioning or relocating, it's critical that your lease is set up properly to protect your investment, and prevent landlords from gaining an unfair advantage.**

A typical lease agreement is full of landlord-set traps that can easily cost a dentist hundreds of thousands of dollars in rent and mistakes, considered by industry experts as one of the most important contracts you will ever sign in your career as a dentist.

Founded 20 years ago by dentists, Cirrus Consulting Group is the industry leader in dental office lease negotiations, having proudly negotiated over 10,000 dental office leases. We review the lease to flag important dates, identify potential risks, and develop a lease improvement and negotiation strategy to help dentists achieve fair and equitable leasing terms.



Watch and learn what happens when you sign a bad dental office lease!

# 54%

of dentists across North America are overpaying in rent for their practice.

# 20%

of dentists across North America lose the ability to sell their practice each year due to details in their office lease.

**Schedule a complimentary consultation with a leasing expert by dialing 1.800.459.3413 or visit [www.cirrusconsultinggroup.com/complimentary-dental-office-lease-consultation/](http://www.cirrusconsultinggroup.com/complimentary-dental-office-lease-consultation/)**



# COMMON LEASE TRAPS

**Assignment Language:** Can your landlord deny your request to assign the practice, or terminate your lease altogether? Do they have the right to collect proceeds of your eventual practice sale?

**Relocation Clause:** Is there a relocation clause in the lease that allows your landlord to relocate you if they find a higher paying tenant? Who pays for your moving expenses, you or your landlord?

**Exclusivity:** Does your lease permit your landlord to move competing dentists right next door to your business?

**Death and Disability Protection:** Does your lease offer protection in the event of death or disability, preventing your family or estate from incurring hundreds of thousands of dollars in rent and debt if you're unable to work?

**Personal Risk:** Who is the tenant listed on your lease agreement? Is it you personally or your incorporated entity?

**The above are just some of the \$100,000 lease traps that thousands of dental professionals face every day. The solution?**

## KNOW WHAT'S IN YOUR LEASE.

**A thorough office lease review and negotiation strategy is key to the success and longevity of your dental practice.**

## DENTAL OFFICE LEASING SERVICES

### LEASE ANALYSIS

Our leasing experts review your lease to identify hidden risks, agreement economics and critical action dates.

We educate you on the traps uncovered in your lease, and help you build an effective negotiation strategy.

### LEASE NEGOTIATION

We identify hidden risks in your lease and develop an improvement strategy for what your ideal lease should look like.

We handle the entire process from start to finish, securing a lease that protects your investment.

**SCHEDULE YOUR COMPLIMENTARY LEASE CONSULTATION WITH AN EXPERT, TODAY!**

**Phone:** 1.800.459.3413

**Email:** [info@cirrusconsultinggroup.com](mailto:info@cirrusconsultinggroup.com)

**Online:** [www.cirrusconsultinggroup.com/lease](http://www.cirrusconsultinggroup.com/lease)

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